

# We're looking forward to having you on the team! Here are some steps to get you started.

Before you get appointed, you need to be Covered CA certified. [Click here to get Covered CA certified](#)

- Press "esc" after you open the link to get to the correct screen
- Create an account under insurance agency

<p><b>1. Get Appointed</b></p>	<ul style="list-style-type: none"> <li>• The appointment process is quick and easy. Fill out this form to get appointed with us. Bryan Schartz, our Licensing Specialist, will be your point of contact during the process.</li> <li>• Once we complete the request you will be appointed within a week with LA Care, Molina and Oscar.</li> <li>• If you have any questions during the process, contact <a href="mailto:individual@dickerson-group.com">individual@dickerson-group.com</a></li> <li>• Once appointed, you will be sent a link to the commission tracking website, Tipalti. Activate your profile to view statements and commission history.</li> <li>• If you have any questions on commissions, contact <a href="mailto:commissions@dickerson-group.com">commissions@dickerson-group.com</a></li> </ul>
<p><b>2. Register for the broker portal and download collateral</b></p>	<ul style="list-style-type: none"> <li>• Register for our broker portal to gain access to exclusive content. We've created marketing material, call scripts, training videos, recorded webinars and more!</li> <li>• <a href="#">Click here</a> to request access</li> </ul>
<p><b>3. Product Training</b></p>	<ul style="list-style-type: none"> <li>• We have a training calendar we continuously update, and a library of recorded training. We host carrier, group, and one-on-one training.</li> <li>• <a href="#">Click here</a> to visit our training page</li> </ul>
<p><b>4. Setup Quoting System</b></p>	<ul style="list-style-type: none"> <li>• There are different quoting systems available. Nathan Lacroix can meet with you to compare your options and recommend what system would work best for your practice.</li> <li>• <a href="#">Click here</a> to schedule an appointment with Nathan</li> </ul>
<p><b>5. Personal Training</b></p>	<ul style="list-style-type: none"> <li>• Schedule an introduction strategy meeting to discuss your business and how we can help you succeed!</li> <li>• <a href="#">Click here</a> to schedule a strategy meeting with Nathan</li> </ul>
<p><b>6. Marketing &amp; Outreach</b></p>	<ul style="list-style-type: none"> <li>• We can help you get the word out! Whether you're just getting started in the industry or have an established name, we have resources for you!</li> <li>• We have marketing material you can add your branding on, or if you're more creative, we can point you in the right direction on how to make your own content.</li> <li>• We do not provide leads, but we have preferred vendors you can work with that we've vetted and trust.</li> <li>• Check out our social media library or review our social media marketing tips to make your own content.</li> <li>• We currently have zoom networking and will have in-person events coming soon. Check out the calendar here for more information.</li> <li>• Need help creating a marketing plan? <a href="#">Click here</a> to schedule a meeting with Nathan</li> </ul>

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