

# Molina Healthcare Broker Bonus Program

Molina Healthcare is excited to announce our **AGENT** bonus program to reward your hard work and celebrate your continued loyalty!



## Molina Healthcare **AGENT** Bonus for **RENEWALS** 2025 Members

# of Overall Renewed Members	One-Time Bonus Amount per Member All States except MI/OH	One-Time Bonus Amount per Member MI/OH
50+	\$50	\$75

### Payment Details:

- Bonus payment will pay out in July 2025 to your agency. Your agency is solely responsible for paying any bonus amounts to you.
- One-time payment (Not Per member Per Month (PMPM)).
- The above table outlines the amount of renewed members enrolled and the amount per member that you will earn.
- Bonus will be based on book of business (BOB) through 4/30/25 (i.e enrolled for 120 days).



### Program terms and conditions:

- These payments apply to renewal business.
- Members must effectuate on 1/1/25.
- Members must remain enrolled with Molina for four months.
- Members cannot be in grace period at the conclusion of their 4th month of enrollment.
- Agent of record must remain consistent for the members first 120 days of enrollment.

## Molina Healthcare **AGENT** Bonus for **NEW** 2025 Members

Total # of New Members	One-Time Bonus Amount per Member Silver and Gold Plans	One-Time Bonus Amount per Member Bronze Plans*
50 +	\$50	\$25
100+	\$75	\$50

\*Washington Bronze bonus amount per member will be equal to silver and gold outlined above. Washington Only: 25-49 New members, One-time Bonus Amount of \$25 per member.

### Payment Details:

- For OEP and SEP membership, new member bonus payments will pay out to the active agency based on member counts at the conclusion of the member eligibility period. Your agency is solely responsible for paying any bonus amounts to you.
- Bonus amounts must be earned by each agent individually, new enrollments by an agent will not be added to enrollments by a different agent for purposes of meeting the enrollment target.
- These are one-time payments (not Per Member Per Month (PMPM)).
- Bonus payments will be paid out in the 3rd month after the conclusion of the bonus eligibility period. For example:
  - Members enrolling 1/1/25 and remaining active/paid for 4 months (Jan - Apr) will have a bonus payout in the third month following that four-month period (in this case July)
  - Members enrolling 2/1/25 and remaining active/paid for 4 months (Feb-May) will have a bonus payout in the third month following that four-month period (in this case August).
  - This payment schedule continues monthly moving ahead as such for the duration of the year.
- Payment will be determined by the total amount of qualifying members and the dollar amount that corresponds in the table above.

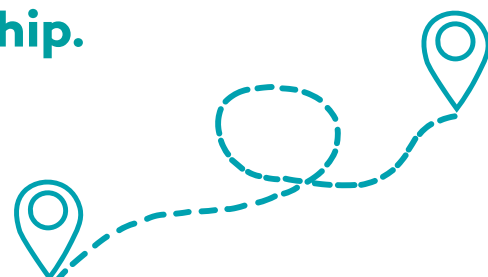


### Program terms and conditions:

- These payments apply to new business.
- Members must remain enrolled with Molina for four months.
- Members with data discrepancies in the 834 report will not be included in the bonus calculation.
- Members cannot be in grace period at the conclusion of their 4th month of enrollment.
- Agent of record must remain consistent for the members first 4 months of enrollment.
- The number of members eligible for a bonus resets at the beginning of each month.
- This bonus is available in all states.

**We sincerely appreciate your partnership.**

**Warm Regards,  
Your Marketplace Sales Team**



*\*These New Member Agent Bonus and Renewal Bonus opportunities are considered a supplemental Program under the Marketing General Agency Agreement. Except as otherwise stated here, the program will be governed by that Agreement.*

