



COVERED CALIFORNIA
SMALL BUSINESS

a partnership that pays

**BONUS PROGRAM - COVERAGE EFFECTIVE:
JULY 1, 2023 TO JANUARY 1, 2024**

Earn even more for offering your clients California's most comprehensive access to doctors and hospitals:



Full Network PPO

- Blue Shield



HMO offerings from

- Blue Shield
- Kaiser Permanente
- Sharp Health Plan



**CCSB offers
4-tier selection**



Single bill



**NEW! CCSB offers more
Blue Shield Plans**

**EARN EXTRA WHEN YOU SELL
NEW SMALL GROUPS**

Group Size (Enrolled Employees)	Bonus Per Group (3 Groups / 6+ Groups)
51 - 100	\$ 8,000 / \$12,000
26 - 50	\$ 4,000 / \$6,000
11 - 25	\$ 2,000 / \$3,000
4 - 10	\$ 1,000 / \$1,500

Contact your local Covered California for Small Business sales representative to learn why we're growing and how we can help build your business! An increasing number of agents and their clients are glad they did.

**CoveredCA.com/ForSmallBusiness
844.332.8384**

Some Key Rules:

1. Applies to new to Covered California for Small Business (CCSB) groups with initial effective dates of 07/1/23, 08/1/23, 09/1/23, 10/1/23, 11/1/23, 12/1/23 and 1/1/24
2. Agency must submit minimum of three groups to qualify for bonus program
3. Bonuses will be calculated on number of subscribers (employees) in effect for the first effective month of the policy as determined by CCSB.
4. No pro-ration of target values will take place.
5. Business written through partnering General Agencies qualifies.
6. Covered California will issue the second bonus (6+ groups) incentive payment forty-five (45) days following the conclusion of the incentive program so long as qualifying groups satisfy the ninety (90) day requirement outlined in Section (E)(2)(c) of Exhibit F of the Agency Agreement.

For a complete list of the program rules go to:

<http://www.coveredca.com/agents/PDFs/Agent-commission-schedule.pdf>



**Insurance companies vary by region and are subject to change.*