



DICKERSON
INSURANCE SERVICES
AN ALERA GROUP COMPANY

A Full-Service General Agency Dedicated to Supporting Brokers

At **Dickerson Insurance Services**, we provide brokers with the tools, resources, and expertise to grow their business with confidence. From **Group to Individual Benefits**, our team delivers personalized sales support, innovative technology solutions, and reliable back-office assistance—so you can focus on what matters most: your clients.

With **over 60 years of industry experience**, Dickerson is one of California's most trusted and knowledgeable General Agencies. Our experienced sales executives are ready to collaborate with you, helping you expand your portfolio, strengthen client relationships, and achieve lasting success.



**When You Work With Dickerson,
We Make It Easy!**

Our Products and Services

Dickerson is an authorized GA for all major medical carriers and offers tailored solutions for both small and large groups.

- **Small and Large Group Medical**
- **Ancillary Plans**
- **Alternative Funding (HRA, Self-Funding, Captives)**
- **Sales & Marketing Support**
- **Training & Education**
- **Compliance**
- **Worksite Benefits**
- **Broker-Friendly PEO**
- **HR Services**
- **Online Enrollment**

Need Help with a Large Group?

Dickerson has the resources and capabilities to help you create and execute the most effective benefit portfolio by controlling costs, staying compliant, and keeping you informed about current benefit trends. We specialize in employer groups of all sizes and from a variety of industries nationwide. We handle:

- **Data Collection**
- **Market Analysis**
- **RFP Submission**
- **Rate Negotiation**
- **Custom Presentations**
- **Enrollment Technology**
- **Ongoing Client Support and Renewals**



Licensed in all 50 states.
We work with companies of all sizes, fully insured or self-insured, publicly traded, and privately held.

Our Products and Services

Control Health Plan Spending with Alternative Funding.

As healthcare costs continue to rise, implementing alternative funding arrangements can help organizations gain greater control over their employer-sponsored health plans.

Our team evaluates, creates, and helps implement these alternative funding programs:

- **Group HRA Plans (Health Reimbursement Arrangements)**
- **Level-Funded Plans**
- **Self-Funded/Benefit Captive Plans**

Let us Quote for You!

It's easy to get started! We can find the best solutions and guide you through the sales process. We make quoting to implementation seamless. We provide:

- **Rate and Benefit Analysis**
- **Carrier and Network Comparisons**
- **Sales Consultation**



Enrollment Support

We set up groups on Ease at no cost within 48 hours!
Experience simplified enrollment and onboarding technology for you and your clients. We provide:

- **Enhanced Dashboards**
- **Custom Reporting**
- **Email templates**
- **Singular Benefits Admin Platform**
- **E-signatures**
- **Payroll Deduction Reports**

Work With Us

Do You Need Full-Service Account Management?

Our account management team provides consultative, renewal, and client support services year-round for groups of all sizes. You can focus on new sales, and we'll handle the service. We help brokers with client retention, benefits consulting, renewal, and employee services. Contact us for more information!

Perks when you work with Dickerson Insurance Services

- Complementary Online Enrollment
- Complementary COBRA for groups with 20+ enrolled
- Complementary POP for groups with 10+ enrolled
- Electronic Enrollment setup within 24-48 hours
- Access to benefit compliance tools such as SPD Wrap, Compliance Assessment Dashboard, HIPPA Toolkit, and more!

Experience The Dickerson Difference!

Contact us Today!



Work with us!



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