

New agent check list. Get started today!

Visit our website and fill out this form to get appointed with us! If you have any questions during the process, contact: nathan@dickerson-group.com. We'll get you appointed with medical and ancillary carriers quickly. Contact Dickerson for your business needs! We're here to strategize with you and help you grow your business with our continued partnership.

1. Register for the broker portal



Register for our [broker portal](#) to gain access to exclusive content. We have marketing material, call scripts, training videos, and more!

2. Learn the Quoting Systems

There are 3 ways to quote: On-exchange, Off-exchange, or multi-carrier quoting. Click on the [quoting](#) option to learn more.



3. Learn how to Enroll



Enrollment can be done manually through the carrier website or clients can self-enroll. Clients can also enroll with a paper application. Click on the [enrollment](#) options to learn more.

4. Training

We continuously offer training and have an abundant training library. Click [here](#) to view our upcoming training calendar and click [here](#) to access our training library.



5. Marketing



Marketing initiatives can help you grow your business, get more clients, and make more money! Click [here](#) to learn more about marketing, prospecting, outreach, and leads.

6. Additional Support

We can help with additional appointments. Click [here](#) to get appointed. The Dickerson team is here to help! If you would like to schedule a one-on-one strategy meeting to discuss your business, send us an [email](#) request.

