



2024 BROKER REWARDS & BONUSES

We know your success is our success, so we wanted to take a moment to thank you for your continued support.

Disability Plans Bonus

October 1, 2024 through January 1, 2025

Earn a bonus – and provide extra financial protection for your clients' employees

To earn a bonus, place **NEW Humana Short- and/or Long-Term Disability** with an initial effective date of coverage of October 1, 2024 through January 1, 2025. **You can earn a per case bonus one of two ways:**

NEW 5–49 enrolled size Humana Disability cases (10/1/24 – 1/1/25 effective dates)

Bundled case	\$200 per case	Get an extra \$200 on top of earnings through the Dental Bundling Bonus . This means you could get up to \$800 between the two bonus programs!
Stand-alone case	\$400 per case	

For more information on other Humana bonus offerings, visit humana.com/bonuses or contact your Humana sales executive.



Strengthening your clients' employee benefits with Humana's Short- and Long-term Disability plans will help provide that extra financial protection their employees need to help pay bills while they're out.

> [Learn more about Humana Disability plans](#)



Bonus details >



Provisions below apply to all rewards and benefits described in this flyer:

This bonus will be paid to the Agent of Record within 60 calendar days after the end of the initial effective month of all business.

Bonus offerings are subject to current product availability by state.

The bonus offering(s) in this document are “Promotional Bonuses” as described in the Appendix to the Producer Partnership Plan (PPP). Please refer to the General Policies for Humana’s Promotional Bonuses in the Appendix to the PPP for more information.

Only Group plans for which base commissions are being charged to the customer and the Agent of Record is receiving base commissions are considered Eligible Cases.

Producer full disclosure policy: Under applicable law, agents may be required to disclose to the insured or applicant their compensation including base commissions, bonuses, incentives, or other forms of remuneration for which the agent is eligible for the sale or renewal of insurance products.

Individual agents or agencies may be obligated to disclose compensation to clients. Because state laws vary, agents should be aware of and comply with applicable state compensation disclosure requirements. Humana is not responsible for providing legal advice to agents. If an agent has a question or concern regarding his/her state’s compensation disclosure law, he/she should consult a legal advisor.

Confidential and Proprietary Information. For Agent Use Only. Do Not Distribute.